

LITIGATION BOOT CAMP II:

9 EXCITING
NEW PROGRAMS
FOR TRIAL
LAWYERS!

Each program is submitted for 3 General Credits.

TRIAL SKILLS FOR THE WARRIORS OF THE COURTROOM

#1 - THE ROADMAP AND THE GAME PLAN: USING A TRIAL NOTEBOOK AND TRIAL MANAGEMENT / PRESENTATION TECHNOLOGY - February 6, 2008

#2 - HOW TO CRAFT A WINNING STORY FOR JUDGE AND JURY - February 20, 2008

#3 - JURY SELECTION - March 5, 2008

#4 - OPENING STATEMENT AND DEMONSTRATIVE EVIDENCE - March 19, 2008

#5 - DIRECT AND RE-DIRECT EXAMINATION - April 2, 2008

#6 - CROSS-EXAMINATION - April 16, 2008

#7 - PHYSICAL EVIDENCE, EXHIBITS, AND OBJECTIONS - April 30, 2008

#8 - EXPERT WITNESSES: WHEN AND HOW TO USE THEM - May 28, 2008

#9 - CLOSING ARGUMENT AND POST-TRIAL ISSUES - June 11, 2008

**ALL LIVE PROGRAMS
ALSO AVAILABLE
VIA LIVE
WEBCAST!**

WHO SHOULD ATTEND :

- Plaintiff's Counsel
- Defense Counsel
- New Attorneys
- Experienced Attorneys Transitioning to a Litigation Practice
- Litigation Paralegals and Support Staff
- Anyone Who Wants to Improve Their Trial Practice Skills!

WHY YOU SHOULD ATTEND :

- Essential Trial Skills for New and Experienced Practitioners
- Practical, Real-world Techniques and Strategies You Can Use Right Away
- In-depth Coverage of Each Phase of Trial, From Voir Dire Through Post-trial
- Distinguished Faculty of Experienced Trial Attorneys
- Convenient 2 1/2 Hour Format
- Flexible Registration: Register for Competitively Priced Individual Programs or Register for the Entire Series and Save Even More on Quality CLE!

Co-Sponsored by the CBA Litigation Section

LIVE IN DENVER at the CBA-CLE Offices, 1900 Grant Street, Suite 300

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LITIGATION BOOT CAMP II:

TRIAL SKILLS FOR THE WARRIORS OF THE COURTROOM

Co-Sponsored by the CBA Litigation Section

TEN-SHUN!

Ready to improve your courtroom performance? Ready to learn from experienced, successful trial lawyers? Ready to “wow” your clients with your in-depth knowledge of Colorado state court trial practice? Ready to feel more comfortable and be more confident when you take on your next litigation matter?

If so, this is the CLE course you have been waiting for!

Litigation Boot Camp II begins where our popular Litigation Boot Camp I series left off - ready to go to trial! Litigation Boot Camp I taught you the key pre-trial skills you need to prepare for trial. Litigation Boot Camp II takes you through trial - from voir dire to post-trial issues.

Learn each aspect of the trial process from our experienced Colorado trial attorneys. Learn what to expect, what to do, and how to do it at each stage of the process.

While this course is focused on civil litigation in Colorado's state court system, the fundamental skills you will learn in this course will help you in any trial in any court.

Each program includes 2 hours and 20 minutes of instruction focused on just one phase of the trial process, ensuring that you get an in-depth look at each phase in the process, not a “40,000” foot overview.

Finally, each program includes valuable take-aways such as checklists, example documents, forms, and more, that you can use in your practice right away.

Register for just one or two programs or register for all 9 programs to receive our “package price” tuition - an exceptional value on high-quality, practical CLE!

BE ALL YOU CAN BE AT TRIAL!

Register for the Litigation
Boot Camp II program series today!

LIVE PROGRAM / WEBCAST TIMES:

- Registration Begins at 8:30 a.m.
- Program Begins at 9:00 a.m.
- Break (10 minutes) at 10:15 a.m.
- Program Resumes at 10:25 a.m.
- Program Ends at 11:30 a.m.

Each program is submitted for 3 General Credits

#1 *The Roadmap and the Game Plan: Using a Trial Notebook and Trial Management / Presentation Technology*

LIVE PROGRAM:
February 6, 2008*

VIDEO REPLAYS:
February 27, 2008

The old expression, “fail to plan, plan to fail,” is never more true than in the litigation context. Learn how to create a trial notebook that gives you an effective road map and game plan for the presentation of your case. A well-designed, well-organized trial notebook will keep you calm, cool, and collected as you proceed through trial because it provides the guidance and reference points you need at each stage of the proceedings. The notebook will ensure that you have key information at your fingertips when you need it. In addition, a well-designed trial notebook will ensure that you introduce the right evidence, at the right time, to prove each element of your case.

In addition, trial management technology, including litigation management and trial presentation software, is becoming more and more common in Colorado's courtrooms. Many courtrooms are now “pre-wired” for audio/visual aids. Learn how to take advantage of this technology to make a bigger impact on the judge and jury in your next trial!

Presented by Miko A. Brown, Esq., Karen C. Whalen, and Vickie L. Yeomans

#2 *How to Craft a Winning Story for Judge and Jury*

LIVE PROGRAM:
February 20, 2008*

VIDEO REPLAYS:
March 11, 2008

- Why the Theory of Your Case is Not the Story
- Why the Judge and Jury Need to Hear a Good Story to Make a Good Decision
- Becoming a Good Storyteller - It's Not as Hard as You Think!
- Helping the Judge and Jury See the Facts in Your Case
- The Key Characteristics of a Good Case Story

Presented by William L. Keating, Esq.

#3 *Jury Selection*

LIVE PROGRAM:
March 5, 2008*

VIDEO REPLAYS:
March 26, 2008

- Jury Selection and Voir Dire Basics in Colorado
- Being Realistic: What Degree of Control Do You Really Have Over the Final Composition of the Jury
- How to Start Telling Your Case “Story” During Jury Selection
- Should You Use a Jury Consultant?
- Deciding on a Jury Selection Strategy
- Common Misconceptions About Jury Selection
- Challenges for Cause
- Peremptory Challenges and the Limits on Their Use
- Top 10 Jury Selection Do's and Don'ts

Presented by David TeSelle, Esq.

#4 *Opening Statement and Demonstrative Evidence*

LIVE PROGRAM:
March 19, 2008*

VIDEO REPLAYS:
April 9, 2008

- Does the Jury Make Up its Mind at the End of Opening Statements?
- Argument in Opening Statements
- How to Tell the Story in Your Opening Statement
- Key Characteristics of an Effective Opening Statement
- Top 10 Opening Statement “Do's” and “Don'ts”
- How to Use Demonstrative Evidence Effectively

Presented by Daniel M. Reilly, Esq.

#5 *Direct and Re-direct Examination*

- Harder than You Think! Learn How to Do it Well
- Working with "Friendly" Witnesses
- Making Direct Examination Memorable for the Judge and Jury
- Avoiding Objections During Direct Examination
- How to Minimize the Damage of an Anticipated Cross-examination by Using a "Soft" Cross During Direct Examination
- Top 10 Do's and Don'ts of Direct Examination

Presented by C. Gregory Tiemeier, Esq.

LIVE PROGRAM:
April 2, 2008*

VIDEO REPLAYS:
April 22, 2008

#6 *Cross-examination*

Cross-examination is one of the most dreaded aspects of trial practice, even for seasoned litigators. Dread it no more! Learn from one of Colorado's top trial lawyers how to get the most out of your next cross-examination! Topics to be covered include:

- Why do the Cross you Were Going to Do?
- How to Avoid Losing the Cross you Just Won
- Adverse Witness Exam v. Cross Exam
- The Personalities of the Cross Examiner
- The Frailties of Impeachment
- Handling the Difficult Cross Examinee
- Cross Exam Out of the Chronological Time Sequence of Events

Presented by Daniel S. Hoffman, Esq.

LIVE PROGRAM:
April 16, 2008*

VIDEO REPLAYS:
May 7, 2008

#7 *Physical Evidence, Exhibits, and Objections*

Most cases will involve both of the two basic kinds of evidence: The testimony of witnesses and physical evidence, most of which will be documents. The two types of evidence often intersect: For example, a witness may provide testimony about his or her knowledge of a matter and that same witness, while being examined, may authenticate and explain the significance of a document you desperately want to get into evidence.

Everything that you mark as an exhibit is not automatically admitted into evidence and taken back into the jury room. Learn a proven method for laying the foundation for your documents and other non-testimony evidence and then getting them admitted into evidence by the court. Learn about the special issues that arise when you want to introduce a photograph into evidence. Don't let a simple procedural or foundational evidence blunder ruin your case!

In addition, one of the more feared aspects of trial practice is making and responding to objections. Learn how to anticipate which objections opposing counsel will make, how to deal with them, and how to make the most of your own objection opportunities!

Presented by Troy Ukasick, Esq.

LIVE PROGRAM:
April 30, 2008*

VIDEO REPLAYS:
May 21, 2008

*LIVE WEBCAST INFORMATION:

ALL LIVE PROGRAMS ARE ALSO AVAILABLE VIA LIVE WEBCAST - straight to your desktop. For more information on participating via webcast, go to:

http://www.cobar.org/cle/photos/CLE_webcast_test.html

Information and instructions regarding connecting to the webcast will be e-mailed to you approximately 5-10 business days before the webcast.

#8 *Expert Witnesses: When and How to Use Them*

- Why Expert Witnesses are Special
- When to Use an Expert Witness and When Not To
- Selecting an Expert Witness
- Expert Witness Cost Issues: How to Balance Them Against the Witness' Usefulness and How to Be Candid with the Client About the Cost to Expect
- The Difference Between a Consulting Expert and a Testifying Expert
- The Documents Reviewed by the Expert, the Documents Created by Expert, and the Expert's Opinion
- The *Daubert* Case and Its Progeny: What You Need to Know
- Recent Colorado Case Law on Expert Testimony
- Top 10 Expert Witness Do's and Don'ts

Presented by John M. Palmeri, Esq.

LIVE PROGRAM:
May 28, 2008*

VIDEO REPLAYS:
June 17, 2008

#9 *Closing Argument and Post-trial Issues*

- Why It's Not Too Late: Using a Great Closing to Turn the Tide in Your Favor
- Analogies and How to Use them Effectively
- Should You Use Sound Bites and Bullet Points in Your Closing?
- The Last Chance to Tell Your Story
- Why You Shouldn't Try to Go Over All of the Evidence Again
- Secrets of a Powerful Closing Argument
- Rebuttal in Closing Arguments
- What to Do After the Trial is Over
- Top 10 Do's and Don'ts of Closing and Post-trial Practice

Presenter TBD.

LIVE PROGRAM:
June 11, 2008*

VIDEO REPLAYS:
July 2, 2008

PROGRAM LOCATIONS AND ADDRESSES:

LIVE PROGRAMS:

LIVE In Denver at the CBA-CLE Offices, 1900 Grant Street, Suite 300

VIDEO REPLAYS:

Denver: CBA-CLE Offices, 1900 Grant Street, Suite 300

Grand Junction: 1250 E. Sherwood Drive

Colorado Springs: 421 S. Tejon Street, Suite 100

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LITIGATION BOOT CAMP II ... 4 EASY WAYS TO REGISTER



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2 OR FAX FORM

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3 OR MAIL FORM TO

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4 OR REGISTER ONLINE

Go to www.cobar.org/cle

Online registration is available
FOR INDIVIDUAL PROGRAMS ONLY!

Live Seminar/Webcast/Video Replay Order Form

| TUITION ENCLOSED: (For live program or webcast) | Per program | Entire 9 program series |
|---|-------------|-------------------------|
| <input type="checkbox"/> Legal Support Staff of CBA Member | \$79 | \$559 |
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| <input type="checkbox"/> CBA Litigation Section | \$129 | \$899 |
| <input type="checkbox"/> CBA Member | \$149 | \$999 |
| <input type="checkbox"/> Non-member | \$169 | \$1199 |

SELECT PROGRAM OPTION: Live program, live webcast or video replay:

PLEASE NOTE: All live programs listed below are also available via live webcast. Registrants who wish to participate via live webcast, must have access to a high-speed internet connection and to important e-mail instructions.

- #1 The Roadmap and the Game Plan: Using a Trial Notebook and Trial Management / Presentation Technology** (Source Code: LI020608L)
LIVE - FEBRUARY 6, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: February 27, 2008 Denver Colorado Springs Grand Junction
- #2 How to Craft a Winning Story for Judge and Jury** (Source Code: LI022008L)
LIVE - FEBRUARY 20, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: March 11, 2008 Denver Colorado Springs Grand Junction
- #3 Jury Selection** (Source Code: LI030508L)
LIVE - MARCH 5, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: March 26, 2008 Denver Colorado Springs Grand Junction
- #4 Opening Statement and Demonstrative Evidence** (Source Code: LI031908L)
LIVE - MARCH 19, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: April 9, 2008 Denver Colorado Springs Grand Junction
- #5 Direct and Re-direct Examination** (Source Code: LI040208L)
LIVE - APRIL 2, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: April 22, 2008 Denver Colorado Springs Grand Junction
- #6 Cross-examination** (Source Code: LI041608L)
LIVE - APRIL 16, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: May 7, 2008 Denver Colorado Springs Grand Junction
- #7 Physical Evidence, Exhibits, and Objections** (Source Code: LI043008L)
LIVE - APRIL 30, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: May 21, 2008 Denver Colorado Springs Grand Junction
- #8 Expert Witnesses: When and How to Use Them** (Source Code: LI052808L)
LIVE - MAY 28, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: June 17, 2008 Denver Colorado Springs Grand Junction
- #9 Closing Argument and Post-trial Issues** (Source Code: LI061108L)
LIVE - JUNE 11, 2008 LIVE PROGRAM in Denver LIVE WEBCAST
Video Replay: July 2, 2008 Denver Colorado Springs Grand Junction

LIVE SEMINAR / WEBCAST / VIDEO REPLAY TOTAL \$ _____

Homestudy Order Form

To receive CLE Credit, you must purchase both the course materials AND the recorded seminar. Seminar recordings are offered on CD format.

PROGRAMS:

- #1 - The Roadmap and the Game Plan: Using a Trial Notebook and Trial Management / Presentation Technology** (Source Code: LI020608D)
- #2 - How to Craft a Winning Story for Judge and Jury** (Source Code: LI022008D)
- #3 - Jury Selection** (Source Code: LI030508D)
- #4 - Opening Statement and Demonstrative Evidence** (Source Code: LI031908D)
- #5 - Direct and Re-direct Examination** (Source Code: LI040208D)
- #6 - Cross-examination** (Source Code: LI041608D)
- #7 - Physical Evidence, Exhibits, and Objections** (Source Code: LI043008D)
- #8 - Expert Witnesses: When and How to Use Them** (Source Code: LI052808D)
- #9 - Closing Argument and Post-trial Issues** (Source Code: LI061108D)

COURSE MATERIALS ONLY

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| <input type="checkbox"/> CBA Member | \$79 | \$629 |
| <input type="checkbox"/> Non-member | \$99 | \$749 |

COURSE MATERIALS & RECORDED SEMINAR (CD)

| | Per program | Entire 9 program series |
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| <input type="checkbox"/> Non-member | \$169 | \$1199 |

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| HOMESTUDY TOTAL | \$ _____ |

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