

COLORADO BAR ASSOCIATION

REAL ESTATE LAW SECTION &
YOUNG LAWYERS DIVISION

TOP TEN MISTAKES IN REAL ESTATE TRANSACTIONS

March 7, 2019

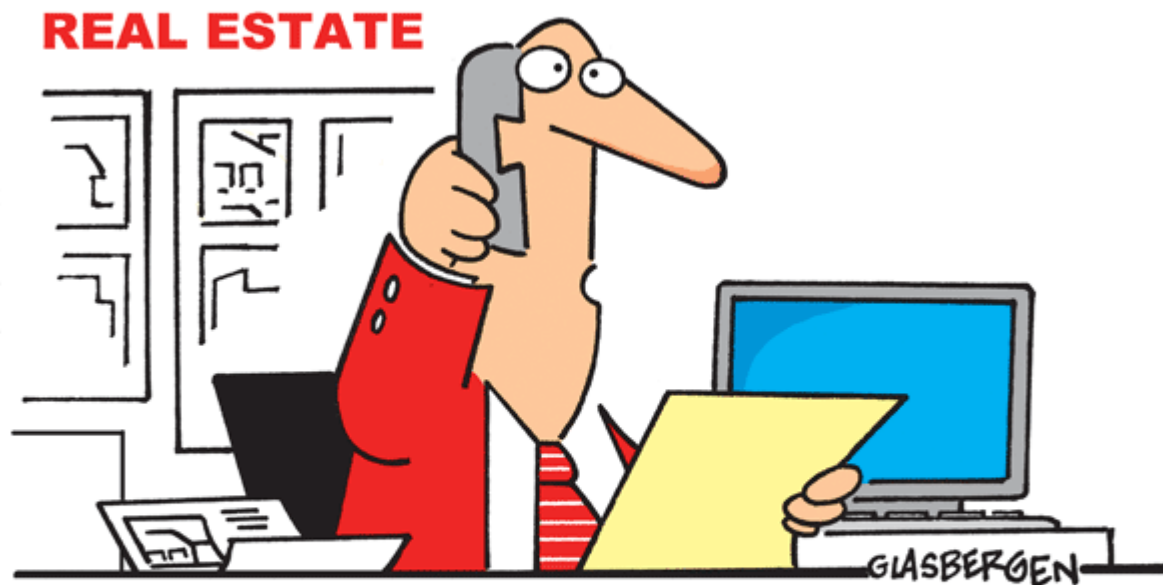
Alicia B. Clark

Caroline A. Marfitano

Christopher W. Payne

Listing the Night Away

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**“I’ll describe the house with words like ‘yummy’
and ‘tasteful’ instead of mentioning the
termites specifically.”**

LOI: To Bind or Not Bind



"Don't sign any binding agreements that we can't un-bind."

AS-IS, WHERE-IS: Really?



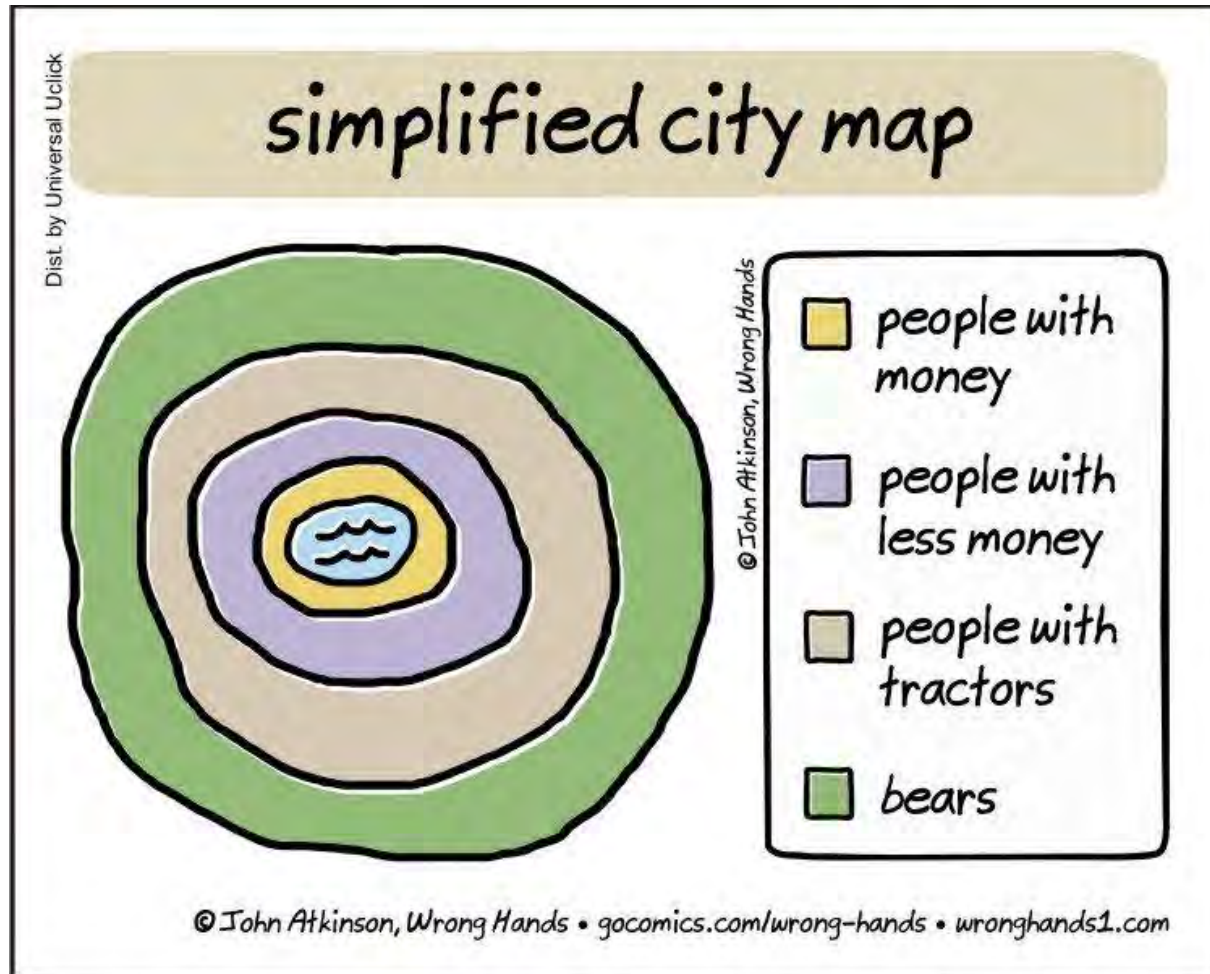
"I've been here for 30 years.
I've forgotten what my exact role is, but I do
finally know how to fill out all the forms."

Follow the Money



"Looks like we'll bring your project in under budget.
We were able to do it by not paying you."

Unrecorded Wonders That Run with the Land



Unrecorded Wonders That Run with the Land



Legal Descriptions Need Lawyers Too

Kitty the Real Estate Agent by Danny Evatt



www.funnytimes.com

The Dating Game

PEOPLE TALK - BY MUDDYBUNNY

WWW.TOONDOO.COM



Knowledge: Better Late Than Never



Knowledge: Better Late Than Never



Doing the Deed



It's Not Over Until It's Post-Over



"I'VE CLOSED THE FENNERMAN DEAL, ELLEN. HAVE SOME PEOPLE TOOT MY HORN."

